



**Collaborative  
Business  
Support**

*We get there faster together*

# CAPABILITY STATEMENT

## CORE COMPETENCIES

- **Procurement/Acquisition** - Expertise in state and federal contract procurement with various solicitation types (RFPs, RFQs, RFIs and IFBs) and acquisitions (supplies, equipment, services, construction and A/E).
- **Project Management** - Deliverables in program planning, evaluation, reporting and risk assessment. Due diligence activities including cost estimation, SOW review, contract negotiations, eligibility screening and performance monitoring.
- **Compliance/Gov't Relations** - Proficient in complex regulatory affairs, risk mitigation and acquisition compliance with laws, regulations, and policies. Navigate grant requirements, agency supplements, CFR, FAR, FASA, etc., with government agencies.
- **Technical Assistance** - Subject matter experts for various sectors and disciplines. Tailored solutions to meet project metrics and integrate social, environmental and economic sustainability considerations.
- **Specialty Supplication** - Consultant network offers flexible support for staffing gaps. From specialty proficiency to sources sought research, cost analysis, communications, training, contract administration, etc. Also, wide geographic reach to meet terms.

## CERTIFICATIONS

CAGE Code: 9JTE2

Unique ID: WZ2JXS6Y6H27

NAICS: 541611 (Main)

541612	541620	541820	561110
541613	541810	541930	611430

PSC: R707 (Main)

R406	R408	R410	R426	R701
			R431	R799

## CONTACT INFORMATION

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**Collaborative Business Support**

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## SUMMARY

**Collaborative Business Support (CBS)**, a woman-owned small business (WOSB), delivers strategic procurement and management consulting solutions through a network of certified professionals. We leverage the diverse experience of our seasoned advisors to provide innovative, cost-competitive project management services as a prime or subcontractor. Our multidisciplinary team brings decades of experience in procurement, public affairs, data analytics, marketing, human resources, and more.

*“Count on us to provide persuasive proposals, accurate filings and support services to ensure project objectives are met.”*

## DIFFERENTIATORS

- **Consortium Model:** CBS offers the combined expertise of a diverse network of professionals, with a broad range of skills and proficiencies to meet specifications.
- **Agility and Scalability:** We can quickly assemble teams with the expertise required for each project, ensuring a flexible and cost-effective approach.
- **Regulatory Compliance:** Government and public affairs specialists understand the regulatory compliance and government contracting requirements for various agencies and sectors.
- **Procurement Expertise:** Our certified procurement professionals (CPP) and federal acquisition in contracting (FAC-C) experts integrate FARA, FASA, FAR and agency requirements into lifecycle support services. This includes pre- and post-award support, solicitation development, award execution, contract administration, compliance, reporting filings, and closeout procedures.

## PAST PERFORMANCE

CBS advisors have a successful track record providing professional support services to public, private and nonprofit organizations to meet and exceed their metrics/goals. This includes local, state and federal governments, Native American tribes, nonprofits and corporations. For a list of references relevant to your project needs, please directly connect with us.

## CERTIFICATIONS

Woman Owned Small Business (WOSB), Targeted Small Business (TSB), Certified Procurement Professional (CPP), and Federal Acquisition in Contracting.

